



Data Science for Business

Data Science for Business moves beyond the spreadsheet and provides a hands-on approach for demystifying the data science ecosystem and making you a more conscientious consumer of information. Starting with the questions you need to ask when using data for decision-making, this course will help you know when to trust your data and how to interpret the results.

| Modules | Case Studies | Takeaways | Key Exercises |
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| Module 1 The Data Science Shift | Carvana: Good Data and Bad Buys | <ul style="list-style-type: none"> Apply the steps of the Data Driven Decision Framework Identify the benefits that data science brings to business problems | <ul style="list-style-type: none"> Translate business problems into data hypotheses Explore and describe datasets Use visualizations to generate hypotheses |
| Module 2 Data Wrangling | Fannie Mae: Identifying Investments | <ul style="list-style-type: none"> Relate the quality of data with the the quality of the conclusions Assess the quality of data Guide decisions for merging tables and managing missing data | <ul style="list-style-type: none"> Prepare and clean data for analysis Examine data dictionaries Design table joins Identify solutions for managing missing data |
| Module 3 Visualization | StockX: Drawing Demand | <ul style="list-style-type: none"> Incorporate visualizations throughout the data science process Interpret charts and graphs Develop questions from visualizations Design visualizations for clear communication with maximal impact | <ul style="list-style-type: none"> Critique existing charts and identify methods of improvement Generate insight with graphs Design visualizations to express data clearly |
| Module 4 Time Series Forecasting | NICU beds: Creating Capacity | <ul style="list-style-type: none"> Connect yesterday's data with tomorrow's prediction Evaluate temporal patterns in data Match the time scale with the business problem Select appropriate smoothing techniques for time series forecasting | <ul style="list-style-type: none"> Determine when time series analysis is useful and informative Select appropriate methods for exponential smoothing |



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| Module 5 Linear Regressions | Bark Gift Shop: Motivating Managers ATO Pictures: Marketing Movies | <ul style="list-style-type: none">• Interpret linear regression results• Extend intuition into analysis• Apply advanced methods to gain sophistication and insight to your understanding. | <ul style="list-style-type: none">• Identify relationships between variables• Write hypotheses• Explain the parts of a linear model, including interactions and dummy variables• Interpret linear regression results |
| Module 6 Logistic Regressions and Machine Learning | Carvana and Fannie Mae | <ul style="list-style-type: none">• Differentiate linear and logistic regression• Conceptualize Machine Learning• Evaluate model fit | <ul style="list-style-type: none">• Complete a confusion matrix• Interpret results from logistic regression, CART, random forest, lasso, and neural networks• Select a model to guide decisions |

Learning requirements: In order to earn a Certificate of Completion from Harvard Online and Harvard Business School Online, participants must thoughtfully complete all 6 modules, including satisfactory completion of the associated quizzes, by stated deadlines.